

DANIEL J. MAZELLA

Curriculum Vitae

FARRAGUT ADVISORY SERVICES LLC, Washington, D.C.
PRINCIPAL

June 2011 to Present

As Principal and sole owner of Farragut Advisory Services LLC (“FAS LLC”), Mr. Mazella utilizes more than twenty five years of business and legal experience in all aspects of Government and commercial contracts and intellectual property licensing to help clients achieve their objectives. In addition, Mr. Mazella ensures that clients receive thoughtful, timely and cost-effective advice and assistance. FAS LLC provides strategic advice, business development, marketing, consulting and professional services (including proposal preparation and negotiation of contracts and intellectual property licenses) to non-traditional government contractors, non-profits and commercial organizations in the fields of: Information Technology, Software and Data Rights/Protection; Defense, Homeland Security and Biosecurity; Biotechnology; Public Health and Healthcare.

APPLIED BIOSYSTEMS (now Life Technologies), Frederick, MD

June 2002 to June 2011

Lead Attorney for Global Public Health: Served as the key legal advisor to senior management for business strategy, transactional support (IP in-licensing and collaborations, out-licensing and sales agreements), regulatory (including FDA) and legislative matters for the commercialization or development of reagent and instrument products to identify or detect H1N1 isolates in support of public health labs world-wide. As a result of the company’s response to the H1N1 pandemic, the company received \$45 million in incremental sales revenue for FY2010.

Drafted language that was incorporated into key sections of P.L. 109-417, the Pandemic All-Hazards Preparedness Act, which provides transactional authority and funding for the development, commercialization and stockpiling of vaccines, therapeutics and diagnostics to prevent, diagnose or treat pandemic influenza and other infectious diseases. Negotiated a collaboration with Cepheid and Northrop Grumman to provide real time PCR assays for use in the U.S. Postal Service’s Biohazard Detection System.

Commercial Contracts and Licensing: Negotiated commercial strategic alliance agreements, scientific collaborations, internet/e-commerce agreements, bioinformatics software licenses and distribution agreements, hardware and software acquisitions, as well as agreements for professional or consulting services for software or systems development or for platform and data migration. Managed a competitive selection process and negotiated a complex set of agreements to develop and host AB's web portal. Also negotiated CDAs, MTAs, evaluation licenses, click-through software licenses and other types of agreements.

M&A: Negotiated agreements and reviewed SEC filings related to the split-off of Celera from Applera Corp./AB, the merger and integration of AB into Life Technologies (valued at \$6 billion), and the divestiture of AB’s mass spectrometry business to Danaher Corp. (valued at \$500 million).

CELERA (An Affiliate of Applied Biosystems), Rockville, MD
Staff Attorney

June 2000 to June 2002

Commercial Contracts and Licenses: Drafted, analyzed and negotiated strategic alliance agreements, scientific collaborations, bioinformatics software and database licenses other agreements relating to the

company's database, therapeutics and diagnostics businesses. Successfully managed a competitive selection process and negotiation of a strategic alliance and related agreements with IBM.

Government Contracts: Negotiated and drafted a novel license to Celera's proprietary genomic and proteomic databases and software research tools for the National Institutes of Health, Celera's public sector competitor.

Management: Served on a rotating basis as acting Director of Legal Affairs. Managed workflow, assigned tasks and reviewed the work product of Celera lawyers and non-lawyers.

DEPARTMENT OF THE TREASURY, Washington, D.C.

September 1990 to May 2000

Financial Management Service

Senior Attorney (10/96-5/00) (GS-15)

Attorney-Advisor (9/90-10/96)

Government Contracts: Served as primary in-house counsel to senior agency management on all Government contract-related matters for the entirety of contract life cycle. Drafted and negotiated, or reviewed, contracts for major information technology systems and software development, worth a total of more than \$3 billion.

Commercial Contracts and Licenses: Negotiated commercial information technology systems development contracts and licenses, such as the Treasury's Ca\$h-Link cash concentration system, Electronic Federal Tax Payment System and Electronic Benefits Transfer system, which often exceeded \$100 million in value.

Management: Assigned tasks and reviewed work product of attorneys on projects as well as in procurement litigation. Received the Secretary of the Treasury's Award for managing a project to process more than a thousand claims of individuals whose property had been expropriated by previous German governments.

Litigation: Managed all contract-related litigation. Led the successful defense of several bid protests brought at the Government Accountability Office (GAO). Defended bid protests and claims at the General Services Administration Board of Contract Appeals (GSBCA).

DEPARTMENT OF DEFENSE, Alexandria, Virginia

March 1989 to September 1990

Defense Logistics Agency, Defense Fuel Supply Center

Contract Specialist

Government Contracts: Negotiated and drafted Foreign Military Sales contracts, worth over \$5 million each, with Central American governments as well as Memoranda of Understanding with North African and Middle Eastern governments. Provided cradle to grave contract support. Successfully completed 360 hours of training in the FAR, DFAR and all other relevant procurement laws and regulations.

CACI, Arlington, Virginia

Summer 1986 and 1987

Litigation Support Supervisor

Management: Supervised the population of a 40,000 page document database, derived from case evidence, under an automated litigation support contract with the Department of Justice (DOJ). Trained and managed a staff of 35 paralegals. Directed a large scale discovery operation, *i.e.*, the review and processing of 1,000,000 pages of evidence, which included the supervision of four paralegals, at the Philadelphia Federal Archives.

INTERAMERICA RESEARCH ASSOCIATES, Arlington, Virginia
Litigation Support Supervisor

September 1983 to June 1985

Management: Trained and managed a staff of up to 40 paralegals under an automated litigation support contract with DOJ. Wrote sections of a technical proposal in response to a competitive solicitation issued by DOJ for an automated litigation support contract.

EDUCATION

J.D., WAKE FOREST UNIVERSITY SCHOOL OF LAW, May 1988

M.A., UNITED STATES HISTORY COLUMBIA UNIVERSITY, May 1983

B.A., HISTORY JAMES MADISON UNIVERSITY, May 1982

BAR MEMBERSHIP

COMMONWEALTH OF VIRGINIA April 1989

MAJOR AWARDS

Secretary of the Treasury's Award 1994

Department of Defense Joint Meritorious Unit Award 1991

SEMINARS AND PUBLIC SPEAKING ENGAGEMENTS

Panelist: National Cancer Institute CA-BIG Data Sharing and Intellectual Capital Working Group (2007)
“Intellectual Property Rights in Cancer Research Data”

Panelist: Piper Rudnick/New England Business and Technology Assn. Seminar (10/04) “Biodefense and the Private Sector: Critical Needs, Business Opportunities and Risk Mitigation”

Panel Chair: BIO 2004 (6/04) “Mitigation of Business and Legal Risks in Biodefense Transactions”

Panel Chair: BIO 2004 (6/04) “Market Forces and the Development of Successful Licensing Strategies”

Panelist: BIO 2003 (6/03) “Licensing Strategies for Drug Discovery Tools”

Featured in: *Bio-IT World*, July 15, 2003, Cover Story “Buying Power”

Featured in: *Legal Times*, Oct. 14, 2002, “Corporate Counsel Roundtable”

Lecturer: Eurolegal Seminar (5/02) “Genomic Data and Databases: What Rights Do You Have and How Do You Protect Them?”

Lecturer: ABA Seminar (4/02) Commercial R&D Practices and Government Contracts, “Protecting Intellectual Property in Commercial Transactions”

Panelist: NCMA East Coast Conference (12/01) “Procurement Challenges – Industry Perspectives”